Consolidated Financial Report December 31, 2023

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Independent Auditor's Report

RSM US LLP

Audit Committee Central Florida Young Men's Christian Association, Inc.

Opinion

We have audited the consolidated financial statements of Central Florida Young Men's Christian Association, Inc. (the Organization), which comprise the consolidated statements of financial position as of December 31, 2023 and 2022, the related consolidated statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2023 and 2022, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

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In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

RSM US LLP

Orlando, Florida May 29, 2024

Consolidated Statements of Financial Position December 31, 2023 and 2022 (In Thousands)

	2023			2022
Assets				
Cash and cash equivalents	\$	7,763	\$	10,786
Investments (Notes 3 and 8)	•	15,462	•	12,464
Pledges and grants receivable, net (Note 2)		3,057		2,805
Prepaid expenses and other assets, net		2,672		1,801
Cash and cash equivalents restricted for investment				
in property and equipment (Note 10)		-		1
Interest rate swap (Notes 6 and 8)		90		103
Operating lease right-of-use assets (Note 9)		136		63
Property and equipment, net (Notes 4 and 5)		78,029		80,711
Total assets		107,209	\$	108,734
Liabilities and Net Assets				
Liabilities:				
Accounts payable and accrued expenses	\$	5,260	\$	4,917
Refundable advances (Note 15)		1,232		5,515
Deferred membership and program revenues		2,905		2,908
Operating lease right-of-use liabilities (Note 9)		136		63
Scholarships payable (Note 9)		950		979
Notes payable (Note 7)		319		265
Bonds payable, net (Notes 5 and 6)		16,365		22,131
Total liabilities		27,167		36,778
Commitments and contingencies (Note 9)				
Net assets (Note 10):				
Without donor restrictions		75,701		53,918
With donor restrictions		4,341		18,038
Total net assets		80,042		71,956
Total liabilities and net assets	<u>\$</u>	107,209	\$	108,734

Consolidated Statements of Activities Years Ended December 31, 2023 and 2022 (In Thousands)

				2023					2022	
	W	/ithout		With		,	Without		With	
		Oonor		Donor			Donor		Donor	
	Res	trictions	Res	strictions	Total	Re	estrictions	Re	strictions	Total
Public support and revenues:										
Public support:										
Pledges and contributions	\$	1,312	\$	2,577	\$ 3,889	\$	1,029	\$	1,962	\$ 2,991
In-kind contributions		566		-	566		559		-	559
Grant and contract revenues		10,739		639	11,378		5,499		376	5,875
Total public support		12,617		3,216	15,833		7,087		2,338	9,425
Revenues:										
Membership dues, net		17,896		-	17,896		16,627		-	16,627
Program fees, net		19,221		-	19,221		15,311		-	15,311
Rental revenues		244		-	244		153		-	153
Investment income (loss), net		2,014		-	2,014		(2,226)		-	(2,226)
Other income, net		3,886		-	3,886		45		-	45
Total revenues		43,261			43,261		29,910		-	29,910
Special events revenues		132		_	132		86		_	86
Less costs of direct benefits to donors		(144)		_	(144)		(101)		_	(101)
Net revenues from special events		(12)			(12)		(15)		-	(15)
Net assets released from restrictions (Note 10)		16,913		(16,913)	_		671		(671)	_
Total public support and revenues		72,779		(13,697)	59,082		37,653		1,667	39,320
Expenses:										
Membership and program services		45,166		_	45,166		39,859		_	39,859
Supporting services:		40,100			40,100		00,000			00,000
Management and general		5,530		_	5,530		6,329		_	6,329
Fundraising		287		_	287		183		_	183
Total expenses	-	50,983		-	50,983		46,371			46,371
. с							.0,0			.0,0
Change in net assets from operations		21,796		(13,697)	8,099		(8,718)		1,667	(7,051)
Other changes:										
Change in fair value of interest rate swap (Note 6)		(13)		_	(13)		975		_	975
Change in other changes		(13)			(13)		975		_	975
Shange in other changes		(10)			(10)		0.0			0.0
Change in net assets		21,783		(13,697)	8,086		(7,743)		1,667	(6,076)
Net assets:										
Beginning		53,918		18,038	71,956		61,661		16,371	78,032
Ending	\$	75,701	\$	4,341	\$ 80,042	\$	53,918	\$	18,038	\$ 71,956

Consolidated Statements of Cash Flows Years Ended December 31, 2023 and 2022 (In Thousands)

		2023		2022
Cash flows from operating activities:				
Change in net assets	\$	8,086	\$	(6,076)
Adjustments to reconcile change in net assets to net cash provided by operating activities:				
Depreciation and amortization		3,745		4,108
Loan cost amortization		70		70
Reduction in the carrying amount of operating lease right-of-use assets		69		84
Net realized and unrealized (gains) losses on investments		(1,414)		2,478
Donated investments		(39)		(20)
(Gain) loss on sale/disposal of property and equipment		(3,328)		560
Change in fair value of interest rate swap		13		(975)
Changes in operating assets and liabilities:				
(Increase) decrease in pledges and grants receivable		(252)		615
(Increase) decrease in prepaid expenses and other assets		(871)		124
Increase in accounts payable and accrued expenses		343		709
Decrease in refundable advances		(4,283)		(898)
(Decrease) increase in deferred membership and program revenues		(3)		642
Decrease in operating lease right-of-use liabilities		(69)		(84)
Decrease in scholarships payable		(29)		(30)
Net cash provided by operating activities		2,038		1,307
Cash flows from investing activities:				
Purchases of property and equipment		(2,516)		(12,145)
Proceeds from sale of property and equipment		4,781		-
Proceeds from sales of investments		10,574		5,022
Purchases of investments		(12,119)		(2,137)
Net cash provided by (used in) investing activities		720		(9,260)
Cash flows from financing activities:				
Principal payments on bonds payable		(5,836)		(1,043)
Proceeds from notes payable		794		701
Principal payments on notes payable		(740)		(637)
		(5,782)		(979)
Net cash used in financing activities		(0,702)		(575)
Net decrease in cash and cash equivalents and cash and cash				
equivalents restricted for investment in property and equipment		(3,024)		(8,932)
Cash and cash equivalents and cash and cash equivalents restricted for investment				
in property and equipment:				
Beginning		10,787		19,719
Ending	\$	7,763	\$	10,787
g		- 1	-	
Cash and cash equivalents and cash and cash equivalents restricted for investment in property and equipment is included in the following captions on the consolidated				
statements of financial position:				
Cash and cash equivalents	\$	7,763	\$	10,786
	Ψ	1,103	Ψ	10,700
Cash and cash equivalents restricted for investment in property and equipment	\$	7,763	\$	10,787
Supplemental disclosure of cash flow information:	_		_	
Cash paid for interest	\$	886	\$	740
Supplemental disclosure of cash flow information related to leases:				
Operating lease right-of-use assets obtained in exchange for operating lease				
right-of-use liabilities	\$	205	\$	147

Consolidated Statements of Functional Expenses Year Ended December 31, 2023 (In Thousands)

				20	23		
	Me	mbership		Supportin	g Se	rvices	
	and	d Program	M	anagement			
	S	Services	а	nd General	Fu	ındraising	Total
Salaries and benefits:							_
Salaries	\$	22,016	\$	2,941	\$	159	\$ 25,116
Payroll taxes and employee benefits		3,519		721		39	4,279
Total salaries and benefits		25,535		3,662		198	29,395
Other expenses:							
Occupancy (Note 9)		7,635		216		-	7,851
Contract services		1,439		918		73	2,430
Insurance		1,880		103		-	1,983
Supplies		1,595		142		1	1,738
Interest (Notes 5, 6 and 7)		739		150		-	889
Other		858		169		(34)	993
Printing, promotional and advertising		472		11		39	522
Equipment rental and maintenance		390		61		1	452
National dues		450		-		-	450
Travel and training		446		80		9	535
Total other expenses		15,904		1,850		89	17,843
Total expenses before depreciation	1						
and amortization		41,439		5,512		287	47,238
Depreciation and amortization (Note 4)		3,727		18		-	3,745
Total expenses	\$	45,166	\$	5,530	\$	287	\$ 50,983

Consolidated Statements of Functional Expenses Year Ended December 31, 2022 (In Thousands)

	2022							
	Membership Supporting Services							
	and	d Program	M	anagement			_	
	5	Services	а	nd General	Fu	undraising		Total
Salaries and benefits:								
Salaries	\$	17,994	\$	3,876	\$	97	\$	21,967
Payroll taxes and employee benefits		3,024		922		24		3,970
Total salaries and benefits		21,018		4,798		121		25,937
Other expenses:								
Occupancy (Note 9)		7,317		183		-		7,500
Contract services		1,454		804		36		2,294
Insurance		1,503		30		-		1,533
Supplies		1,753		29		3		1,785
Interest (Notes 5, 6 and 7)		712		150		-		862
Other		512		174		7		693
Printing, promotional and advertising		548		10		7		565
Equipment rental and maintenance		323		31		-		354
National dues		443		-		-		443
Travel and training		208		80		9		297
Total other expenses		14,773		1,491		62		16,326
Total expenses before depreciation	1							
and amortization		35,791		6,289		183		42,263
Depreciation and amortization (Note 4)		4,068		40		-		4,108
Total expenses	\$	39,859	\$	6,329	\$	183	\$	46,371

Notes to Consolidated Financial Statements (In Thousands)

Note 1. Nature of Organization and Significant Accounting Policies

Nature of organization: The Central Florida Young Men's Christian Association, Inc. (the Association or YMCA) was established to strengthen the community by providing community services affording individuals and families the use of YMCA facilities on a membership basis and by offering special programs to the entire community regardless of their ability to pay. Program services are provided in Orange, Seminole, Osceola, Lake, Brevard and Marion Counties. Program services are focused on youth development, healthy living and social responsibility and consist of family-oriented programs, such as camping, sports, aquatic-type programs and childcare services.

The Central Florida YMCA Foundation, Inc. (the Foundation) was established in October 2001, as a separate 501(c)(3) organization that is able to fundraise and manage contributions on the Association's behalf.

The Central Florida YMCA Childcare Services, Inc. (YMCA Childcare) was established in February 2003, as a separate Florida not-for-profit corporation to provide childcare services to Walt Disney World employees. YMCA Childcare is a for-profit entity for tax purposes.

Principles of consolidation: The Association, the Foundation and YMCA Childcare (collectively, the Organization) have common members on their Boards of Directors and use the same management and employees. They were organized to achieve common goals. Therefore, the financial statements are presented on a consolidated basis. All significant intercompany accounts and transactions have been eliminated in consolidation.

A summary of the Organization's significant accounting policies follows:

Basis of presentation: A not-for-profit organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed stipulations but may be designated for specific purposes by action of the Board of Directors.

Net assets with donor restrictions: Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization, passage of time or permanently maintained by the Organization.

Liquidity: Assets are presented in the accompanying consolidated statements of financial position according to their nearness of conversion to cash and liabilities are presented according to their nearness of their maturity and resulting use of cash.

Use of estimates: The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Consolidated Financial Statements (In Thousands)

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Cash and cash equivalents: For purposes of the consolidated statements of cash flows, the Organization considers all highly liquid instruments purchased with a maturity of three months or less to be cash equivalents. Cash and cash equivalents include checking, money market and overnight sweep accounts. Cash and cash equivalents restricted for investment in property and equipment are held based on donor-imposed restrictions.

Investments and investment income (loss): Investments are stated at fair value. Investment income (loss), reported in the accompanying consolidated statements of activities, includes realized and unrealized gains and losses and interest and dividend income, net of investment expenses. Debt securities are classified as trading.

Fair value measurements: The Organization follows accounting standards relating to fair value measurements which defines fair value, establishes a framework for measuring fair value in accordance with U.S. GAAP, and expands disclosures about fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The accounting standards relating to fair value measurements establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

- Level 1: Quoted market prices in active markets for identical assets or liabilities
- Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data
- Level 3: Unobservable inputs that are not corroborated by market data

In determining the appropriate levels, the Organization performs a detailed analysis of the assets and liabilities that are measured and reported on a fair value basis. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3.

Property and equipment: Property and equipment is stated at cost, if purchased, or at estimated fair value on the date received, if donated, less accumulated depreciation. Depreciation is computed using the straight-line method of accounting over the estimated useful lives of the assets. Leasehold improvements are amortized over the shorter of their estimated useful life or the term of the lease.

Impairment of long-lived assets: The carrying value of property and equipment is reviewed for impairment whenever events or changes in circumstances indicate such value may not be recoverable. Recoverability of assets or asset groups to be held and used is measured by a comparison of the carrying amount of an asset or asset group to future net cash flows expected to be generated by the asset or asset group. If such assets or asset groups are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets or asset groups. Assets or asset groups to be disposed of are reported at the lower of the carrying amount or fair value less cost to sell. No impairments of the Organization's long-lived assets or asset groups have been recognized during the years ended December 31, 2023 and 2022.

Notes to Consolidated Financial Statements (In Thousands)

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Leases: The Organization has operating leases for office space, certain facilities and equipment. The Organization determines if an arrangement is a lease at the inception of a contract. Lease assets and lease liabilities are recognized based on the present value of the lease payments over the lease term at the commencement date. To determine the present value of lease payments, the Organization made an accounting policy election available to nonpublic companies to utilize a risk-free borrowing rate, which is aligned with the lease term at the lease commencement date. Operating lease expense is recognized on a straight-line basis over the lease term.

Right-of-use (ROU) lease assets represent the Organization's right to use an underlying asset during the lease term and ROU lease liabilities represent the Organization's obligation to make lease payments arising from the lease. Operating lease ROU assets and operating lease ROU liabilities are reflected in the consolidated statements of financial position (see Note 9).

The Organization's office space lease includes one option to renew, the exercise of such lease renewal option is at the Organization's sole discretion. The renewal term is included in the ROU lease liabilities only when it is reasonably possible the Organization will exercise the option. Leases with a lease term of 12 months or less at commencement are not recorded in the consolidated statements of financial position.

The Organization's office space lease agreement requires payments for lease and non-lease components and has elected to exclude the non-lease components for this operating lease. The non-lease components typically represent additional payments by the Organization, which are variable in nature and recorded in variable lease expense in the period incurred.

Derivative financial instruments: The Organization's derivative financial instruments consist of an interest rate swap used to reduce its exposure to interest rate changes related to its variable rate debt. The differential paid or received on the interest rate swap is recognized as an adjustment to the interest expense related to the debt. The Organization accounts for its interest rate swap as either an asset (receivable) or a liability (payable) from counterparties in the consolidated statements of financial position and is measured at fair value. Changes in the fair values of the interest rate swap have been recorded in the accompanying consolidated statements of activities.

Pledges and contributions: Unconditional promises to give are recognized as contributions in the period received at their fair value. Conditional contributions or intentions to give, that is those with both a measurable performance or other barrier and a right of return or release, are not recognized until they become unconditional, that is, at the time when the conditions on which they depend on are substantially met. Unconditional contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions support depending on the existence or nature of any donor-imposed restrictions. When a donor-imposed restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified into net assets without donor restrictions and are reported in the accompanying consolidated statements of activities as net assets released from restrictions.

Grant and contract revenues: The Organization records grant and contract revenues as nonexchange transactions in which each party does not receive commensurate value, as the general public receives the primary benefit. Funds from nonexchange transactions are considered contributions and are conditional due to barriers that must be overcome and a right of return of assets. The Organization recognizes the revenue when the condition is met.

Notes to Consolidated Financial Statements (In Thousands)

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

The Organization has conditional promises to give from grantors of approximately \$3,200 and \$3,800 as of December 31, 2023 and 2022, respectively. Future payments are contingent upon the Organization carrying out certain activities (meeting grant-imposed barriers) stipulated by the grant or contract.

Revenue recognition from exchange transactions: The Organization applies the five-step model under Accounting Standards Codification (ASC) Topic 606, Revenue from Contracts with Customers to its contracts with its customers to determine revenue recognition through the following steps:

- Identification of the contract, or contracts with a customer
- Identification of the performance obligations in the contract
- Determination of the transaction price
- Allocation of the transaction price to the performance obligations in the contract
- Recognition of revenue as performance obligations are satisfied

The following is a summary of the Organization's revenue recognition policies specific to each discrete service line for revenue streams containing contracts with customers:

Membership dues: The Organization provides a suite of services that families and individuals pay to have access to facilities and discounts to programs available during the membership period. Members join for varying lengths of time, but membership dues have an effective contract term of 30 days due to customer's termination for convenience rights. The Organization recognizes membership dues ratably over the contract period.

Program fees: The Organization provides various programs including childcare services, aquatic programs, sport programs, personal training programs, camp programs and family life programs. Childcare services and family life programs are based on a set fee schedule and have an effective contract term of 30 days due to customer's termination for convenience rights. The Organization recognizes childcare services and family life programs ratably over the contract period. Aquatic programs, sport programs, camp programs and personal training programs are based on a set number of events or sessions and revenues are recognized over time as each event or session is completed. Generally, aquatic programs, sport programs, camp programs and personal training programs contract terms are within the same fiscal year.

Contract balances: The timing of revenue recognition may not align with the right to invoice the customer. Customers generally pay membership dues and program fees in advance of revenue recognition from contracts. Deferred revenue is recognized as revenue over time as services are provided. The Organization has elected the practical expedient that permits an entity not to recognize a significant financing component if the time between the transfer of a service and the payment is one year or less. Deferred revenue is included within deferred membership and program revenues within the consolidated statements of financial position. Amounts billed but unpaid are included within prepaid expenses and other assets within the consolidated statements of financial position.

Performance obligations: A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. In general, the Organization's contracts contain a distinct performance obligation for each individual service provided.

Notes to Consolidated Financial Statements (In Thousands)

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Transaction price: The transaction price is the amount of consideration to which the Organization expects to be entitled in exchange for transferring services to its customer. Revenue from contracts with customers is recorded based on the transaction price, which includes estimates of variable consideration. The amount of variable consideration included in the transaction price is constrained and is included only to the extent it is probable that a significant reversal of revenue recognized will not occur when the uncertainty associated with the variable consideration is subsequently resolved.

The Organization includes estimates for variable consideration within its determination for the transaction price, subject to the constraint. Generally, the Organization does not believe the estimates of variable consideration to be material. The Organization offers scholarships for customers who cannot afford membership dues or program fees, and a discount for customers of certain age demographics or family size. The Organization classifies the discounts related to the advance payments as a reduction in revenues. The Organization's contracts generally do not contain rights of return, and the Organization may provide refunds for services not provided.

Contributed facilities and services: The Organization has certain land and buildings under long-term lease agreements with third parties with favorable payment terms (see Note 9). The Organization records these leases as contributions, exchange transactions or agency transactions based on the specifics of each lease agreement. Contributions and exchange transactions require the lease terms be measured at fair value. Agency transactions, including those that are considered concession arrangements, do not require the Organization to record the lease activity.

Contributed services are recognized and recorded at fair value only to the extent they create or enhance nonfinancial assets or require specialized skills provided by individuals possessing these skills and would typically need to be purchased if not provided by donations. In addition, no amounts have been reflected for nonprofessional donated services; however, a substantial number of volunteers have donated significant amounts of their time to the operations of the Organization.

In-kind contributions included in the consolidated statements of activities for the years ended December 31, 2023 and 2022, are as follows:

	2023	2022
Contributed land and facilities Contributed services	\$ 548 18	\$ 478
Contributed Services	 	01
	\$ 566	\$ 559

The Organization does not monetize in-kind contributions but uses all in-kind contributions in its programs. The Organization estimates the fair value of its in-kind contributions in line with the Financial Accounting Standards Board (FASB) Topic 820, Fair Value Measurement. Contributed land and facilities was utilized in the Organization's programs and the Organization estimated the fair value on the basis of estimates of third-party appraisals. Contributed services was utilized in the Organization's programs and the estimated fair value was based on current rates for similar services.

Advertising: Advertising costs are expensed as incurred. Advertising costs totaled \$522 and \$565 for the years ended December 31, 2023 and 2022, respectively.

Notes to Consolidated Financial Statements (In Thousands)

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Functional expenses: Salaries and related payroll expenses are allocated among functional categories based on the estimated proportion of time spent relative to each function. All other expenses are allocated based on management's estimate of the relative functional activity. The Organization's functional categories are as follows:

Membership and program services: Expenses related to membership activities and program services.

Management and general: All other functional expenses of the Organization not related to membership and program services or fundraising.

Fundraising: Expenses related to the Organization's efforts in soliciting public support.

Income taxes: The Association and the Foundation are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and from state income taxes under similar provisions of the Florida Statutes. Accordingly, no provision for federal and state income taxes has been recorded in the accompanying consolidated financial statements.

The earnings of YMCA Childcare are subject to state and federal taxes. Deferred income taxes are recognized for the tax consequences in future years for differences between the tax basis of assets and liabilities and their financial reporting amounts at each year-end based on enacted tax laws and statutory tax rates applicable to the period in which the differences are expected to affect taxable income. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount expected to be realized.

The Organization has assessed whether there are any uncertain tax positions which may give rise to income tax liabilities and determined that there were no such matters requiring recognition in the accompanying consolidated financial statements. The Association, the Foundation and YMCA Childcare file tax returns in the U.S. federal jurisdiction. Generally, these entities are no longer subject to U.S. federal income tax examinations by taxing authorities for years before December 31, 2020.

Recently adopted accounting pronouncements: The Organization adopted ASC 326, Financial Instruments—Credit Losses, as of January 1, 2023, with the cumulative-effect transition method and the required prospective approach. The measurement of expected credit losses under the current expected credit loss (CECL) methodology is applicable to financial assets measured at amortized cost, which includes pledges and grants receivable, and trade receivables. An allowance for credit losses under the CECL methodology is determined using the loss-rate approach and measured on a collective (pool) basis when similar risk characteristics exist. Where financial instruments do not share risk characteristics, they are evaluated on an individual basis. The CECL allowance is based on relevant available information, from internal and external sources, relating to past events, current conditions and reasonable and supportable forecasts. The allowance for credit losses as of December 31, 2023, and change in the allowance for credit losses during the year ended December 31, 2023, was not material to the consolidated financial statements.

Recent accounting pronouncements: The FASB has issued certain new or modifications to, or interpretations of, existing accounting guidance. The Organization has considered the new pronouncements and does not believe that any other new or modified principles will have a material impact on the Organization's reported financial position or activities in the near term.

Subsequent events: The Organization has evaluated subsequent events through May 29, 2024, the date on which the consolidated financial statements were available to be issued.

Notes to Consolidated Financial Statements (In Thousands)

Note 2. Pledges and Grants Receivable

Pledges and grants receivable are unconditional promises to give and are recorded as assets and revenues in the period received at their estimated fair values. Pledges and grants receivable expected to be collected in more than one year are recorded at the present value of their estimated future cash flows. Contribution revenue from in-kind leases (see Note 9) are recognized over the term of the contributed lease and are included in pledges receivable. The Organization provides an allowance for credit losses at the time revenues are recorded and re-evaluates and adjusts the allowance periodically based on historical collection experience. Pledges and grants receivable are due as follows as of December 31, 2023 and 2022:

		2023	2022
Less than one year One to five years More than five years	\$	1,300 925 932	\$ 705 1,604 701
Less allowance for credit losses Less present value discount at 1.26% – 1.69%	•	3,157 (77) (23) 3,057	\$ 3,010 (156) (49) 2,805
Pledges receivable Grants receivable	\$	2,781 276	\$ 2,738 67
2	\$	3,057	\$ 2,805

Note 3. Investments

The fair value of investments consists of the following as of December 31, 2023 and 2022:

		2023		2022
	•	4.055	•	0.004
Mutual funds	\$	1,055	\$	2,864
Exchange-traded funds		8,553		7,589
Certificates of deposit		5,344		2,004
Debt securities		504		-
Equities		6		7
	\$	15,462	\$	12,464

Notes to Consolidated Financial Statements (In Thousands)

Note 4. **Property and Equipment**

Property and equipment consists of the following as of December 31, 2023 and 2022:

	Useful Life			
<u> </u>	(Years)		2023	2022
Undeveloped land		\$	430	\$ 430
Land and land improvements	10-20		5,698	6,266
Buildings and building improvements	10-40		113,279	100,040
Leasehold improvements	10-40		3,784	4,782
Outdoor sports facilities	5-20		10,049	10,130
Furniture and equipment	2-10		20,869	19,921
Construction in progress			541	15,662
		•	154,650	157,231
Less accumulated depreciation and amortization			(76,621)	(76,520)
		\$	78,029	\$ 80,711

Construction in progress as of December 31, 2022, includes the costs of development of a new facility. The new facility opened on March 22, 2023. There is no capitalized interest during the years ended December 31, 2023 or 2022, as construction in progress is financed by pledges and contributions.

Depreciation and amortization expense was \$3,745 and \$4,108 for the years ended December 31, 2023 and 2022, respectively.

Bonds Payable Note 5.

In November 2014, the Orange County Industrial Development Authority (the Authority) issued a \$33,000 Industrial Development Revenue and Refunding Bond (Central Florida YMCA Project) Series 2014 (the 2014 Bonds) on behalf of the Organization. The 2014 Bonds qualify as tax-exempt, which requires the Organization to use the proceeds for specified purposes, as defined in the loan agreement between the Authority and the Organization, signed in conjunction with the bond issuance. In accordance with the loan agreement, \$19,675 in proceeds from the 2014 Bonds were used to retire previously existing Industrial Development Revenue Bonds issued by the Authority. The remaining proceeds were available to be drawn down for the acquisition, construction, refurbishment and equipping of improvements to the Frank DeLuca Family YMCA facility and the acquisition and refurbishment of the Center for Health and Wellness (Oviedo YMCA).

Outstanding bonds payable, net of debt issuance costs, from the 2014 Bonds are as follows as of December 31, 2023 and 2022:

	2023	2022
2014 Bonds Less debt issuance costs, net	\$ 16,432 (67)	\$ 22,268 (137)
,	\$ 16,365	\$ 22,131

Notes to Consolidated Financial Statements (In Thousands)

Note 5. Note Payable (Continued)

Interest on the 2014 Bonds is calculated at a variable rate equal to 67% of the sum of the one-month Bloomberg Short-Term Bank Yield Index (BSBY) interest rate plus a margin of 1.20% (4.80% as of December 31, 2023). The 2014 Bonds mature on November 1, 2039, with a mandatory tender date 10 years from the date of closing or November 2024. A portion of the 2014 Bonds are subject to an interest rate swap, converting the variable rate of interest to a fixed rate of interest (see Note 6). The 2014 Bonds are collateralized by certain real property.

Aggregate maturities of the 2014 Bonds for the next five years and thereafter are to occur as follows:

Years ending December 31:

2024	\$ 1,129
2025	1,176
2026	1,224
2027	1,274
2028	1,326
Thereafter	 10,303
	\$ 16,432

Under the terms of the loan agreement, the Organization is required to maintain certain financial covenants relating to the fixed charge coverage ratio, unrestricted liquid assets to funded debt ratio and a funded debt to net assets without donor restrictions ratio.

Note 6. Interest Rate Swap

The 2014 Bonds are subject to an interest rate swap agreement (the Swap Agreement) with a bank to convert the interest payments on the Organization's bonds payable from a floating interest rate to a fixed interest rate. This effectively reduces the impact of fluctuating interest rates on the Organization's cash flow. The Swap Agreement expires on November 1, 2024. As of December 31, 2023, the Swap Agreement carries a notional amount of \$14,724 and a fixed interest rate of 2.66% in exchange for the bank paying the Organization a tax-exempt rate based on the variable rate associated with the bonds payable.

The fair value of the Swap Agreement was in a favorable position of \$90 and \$103 as of December 31, 2023 and 2022, respectively, which are included as an asset in the consolidated statements of financial position. The change in fair value of the Swap Agreement was a loss of \$13 and gain of \$975 for the years ended December 31, 2023 and 2022, respectively, which is included in the consolidated statements of activities as change in fair value of interest rate swap.

In the event the Swap Agreement is terminated, the Organization may be required to pay a termination fee to the bank based on a calculation that considers the difference between the floating interest rate and the fixed interest rate.

Notes to Consolidated Financial Statements (In Thousands)

Note 7. Notes Payable

Notes payable consists of the following as of December 31, 2023 and 2022:

	2023	2022
Financing agreement payable to a finance company related to the Organization's general liability insurance policy, monthly payments of \$80 including interest at 7.65%, unsecured, and matures in May 2024.	\$ 319	\$ -
Financing agreement payable to a finance company related to the Organization's general liability insurance policy, monthly payments of \$65 including interest at 6.20%, unsecured, and matured in		265
May 2023.	 -	265
	\$ 319	\$ 265

As of December 31, 2023, the notes payable of \$319 matures during the year ending December 31, 2024.

Note 8. Fair Value Measurements

The following tables summarize the fair value measurements by level measured on a recurring basis as of December 31, 2023 and 2022:

	evel 1	l	Level 2	Le	evel 3		Total
¢.							
Φ.							_
φ							
Ф	6	\$	-	\$	-	\$	6
	151		-		-		151
	904		-		-		904
	-		5,344		-		5,344
	-		504		-		504
	5,368		-		-		5,368
	293		-		-		293
	229		-		-		229
	1,666		-		-		1,666
	222		-		-		222
	239		-		-		239
	311		-		-		311
	225		-		-		225
\$	9,614	\$	5,848	\$	-	\$	15,462
\$	_	\$	90	\$	_	\$	90
	\$	151 904 - - 5,368 293 229 1,666 222 239 311 225	151 904 - - 5,368 293 229 1,666 222 239 311 225	151 - 904 5,344 - 504 5,368 - 293 - 229 - 1,666 - 222 - 239 - 311 - 225 - \$ 9,614 \$ 5,848	151 - 904 5,344 - 504 5,368 - 293 - 229 - 1,666 - 222 - 239 - 311 - 225 - \$ 9,614 \$ 5,848 \$	151 - - 904 - - - 5,344 - - 504 - 5,368 - - 293 - - 229 - - 1,666 - - 222 - - 239 - - 311 - - 225 - - \$ 9,614 \$ 5,848 \$	151

Notes to Consolidated Financial Statements (In Thousands)

Note 8. Fair Value Measurements (Continued)

	2022							
		Level 1		Level 2		Level 3		Total
Investments:								
Equities:								
Large cap equities	\$	7	\$	-	\$	-	\$	7
Mutual funds:								
Large cap fund		122		-		-		122
World allocation fund		804		-		-		804
Ultra short term bonds fund		1,938		-		-		1,938
Certificates of deposit		-		2,004		-		2,004
Exchange-traded funds:								
Large cap fund		5,463		-		-		5,463
Small cap fund		124		-		-		124
International equities fund		1,196		-		-		1,196
Utilities fund		247		-		-		247
Real estate fund		132		-		-		132
Commodities fund		258		-		-		258
Multialternative fund		169		-		-		169
Total investments (Note 3)	\$	10,460	\$	2,004	\$	-	\$	12,464
Interest rate swap (Note 6)	\$	-	\$	103	\$	_	\$	103

Shares of equities are valued based on the quoted market price of the stock on active markets as of the valuation date. Shares of exchange-traded funds and mutual funds are valued based on the quoted market price of the fund with readily determinable fair values based on daily redemption values. The Organization has the intent and ability to hold its certificates of deposit to maturity (which maturities range up to twelve months at purchase), such securities have been classified as held-to-maturity and are carried at amortized cost, which approximates market value. Fair value of debt securities is based on quoted market prices of identical or similar securities or based on observable inputs like interest rates using either a market or income valuation approach. The fair value of the interest rate swap is estimated based on the amount the Organization would pay to terminate the agreements as of the reporting date, taking into account current interest rates and the creditworthiness of the Organization. The interest rate swaps are valued by a third-party and are based on observable market-based inputs or unobservable inputs that are corroborated by market data. Observable market inputs include yield curves, counterparty credit risk and other related data.

Note 9. Commitments and Contingencies

Leases: The Organization leases office space, certain facilities and equipment under operating leases, which expire on various dates through October 2027. Rent expense pertaining to operating leases and other month-to-month rentals was \$682 and \$619 for the years ended December 31, 2023 and 2022, respectively.

Notes to Consolidated Financial Statements (In Thousands)

Note 9. Commitments and Contingencies (Continued)

Lease expense for operating lease payments is recognized on a straight-line basis over the lease term. The components of lease expense for the years ended December 31, 2023 and 2022, are as follows:

	2023		2022
Operating lease cost	\$ 68	\$	83
Short-term lease cost	614		536
	\$ 682	\$	619

The weighted-average remaining discount rate and the weighted-average remaining lease term as of December 31, 2023 and 2022, is as follows:

	2023	2022
Weighted-average remaining lease term:		_
Operating leases	3.59 years	0.83 years
Weighted-average remaining discount rate:		
Operating leases	4.03%	1.16%

The operating lease right-to-use liabilities and its maturity analysis are summarized as follows as of December 31, 2023:

Years ending December 31:	
2024	\$ 37
2025	37
2026	37
2027	 30
Total minimum payments required	141
Less amounts representing interest	 (5)
Present value of minimum lease payments	\$ 136

In-kind leases: The Organization leases certain land, buildings, equipment and outdoor sports facilities from third parties under favorable lease terms. Certain leases are recorded as contributions within the consolidated statements of activities at the inception of the lease. Other leases, with governmental agencies, are accounted for as concession arrangements. The leases that qualify for contributions at their inception have a remaining pledge receivable of \$1,045 and \$777 as of December 31, 2023 and 2022, respectively. Rent expense associated with these in-kind leases totaled \$253 and \$69 for the years ended December 31, 2023 and 2022.

Notes to Consolidated Financial Statements (In Thousands)

Note 9. Commitments and Contingencies (Continued)

Future annual in-kind rent expense from the pledge receivable associated with the favorable lease-term leases are as follows:

Years ending December 31:	
2024	\$ 90
2025	90
2026	90
2027	90
2028	90
Thereafter	 1,793
	\$ 2,243

One of these leases includes an agreement with the City of Orlando to provide scholarships totaling \$1,440 to the City of Orlando residents over a 50-year period. Scholarships payable associated with this agreement were \$950 and \$979 as of December 31, 2023 and 2022, respectively.

Litigation: The Organization is involved in lawsuits in the normal course of business. Management cannot predict the outcome of the lawsuits or estimate the amount of any loss that may result. Accordingly, no provision for any contingent liabilities that may result has been made in the consolidated financial statements. The Organization is fully insured for general liability and property. Management believes that losses resulting from these matters, if any, would not have a material adverse effect on the financial position or results of operations of the Organization.

Note 10. Net Assets

Net assets without donor restrictions are available for the following purposes as of December 31, 2023 and 2022:

	 2023	2022
Undesignated	\$ 74,701	\$ 53,918
Board designated endowment	 1,000	
	\$ 75,701	\$ 53,918

The Board of Directors of the Foundation established a board designated endowment to be used to support future operations which was \$1,000,000 and \$0 as of December 31, 2023 and 2022, respectively.

Notes to Consolidated Financial Statements (In Thousands)

Note 10. Net Assets (Continued)

Net assets with donor restrictions are restricted for the following purposes as of December 31, 2023 and 2022:

	2023			2022	
Restricted for specified purposes:				_	
Investment in property and equipment	\$	2,128	\$	15,850	
Favorable term leases		1,045		777	
Community programs		280		381	
Scholarships		166		333	
		3,619		17,341	
Restricted in perpetuity—endowment		722		697	
	\$	4,341	\$	18,038	

Net assets with donor restrictions were released from donor restrictions by incurring expenses satisfying the restricted purposes or by the occurrence of other events specified by donors as follows:

	2023		2022
Investment in property and equipment	\$	15,802	\$ 98
Community programs		663	287
Scholarships		422	276
Favorable term leases		26	10
	\$	16,913	\$ 671

The Organization treats its donor restricted endowment fund as net assets with donor restrictions—restricted in perpetuity held by the Foundation. This endowment fund is invested separately from other investments of the Organization. The Organization's return objective for the endowment fund is low yield based on risk parameters that are also low to protect the endowment corpus. The returns on the endowment fund have been included in net assets without donor restrictions investment income (loss), net in the consolidated statements of activities since they are either unrestricted by the donor or are restricted for scholarships that are granted during the course of the same year.

Changes in the Foundation's endowment net assets are as follows for the years ended December 31, 2023 and 2022:

	[/ithout Donor strictions	With Donor Restrictions	Total
Endowment net assets at December 31, 2021 Investment loss, net Contribution from the Association	\$	- (72) 72	\$ 697 - -	\$ 697 (72) 72
Endowment net assets at December 31, 2022		-	697	697
Investment income, net Contribution		11 -	25	11 25
Contribution to the Association		(11)	-	(11)
Endowment net assets at December 31, 2023	\$	-	\$ 722	\$ 722

Notes to Consolidated Financial Statements (In Thousands)

Note 10. Net Assets (Continued)

The endowment incurred a net investment gain of \$11 during the year ended December 31, 2023, that was contributed to the Association through a contribution by the Foundation.

The endowment incurred a net investment loss of \$72 during the year ended December 31, 2022, that resulted in the Foundation receiving a contribution from the Association.

Note 11. Concentrations of Credit Risk

The Organization's financial instruments that are exposed to concentrations of credit risk consist of cash and cash equivalents in financial institutions in excess of Federal Deposit Insurance Corporation limits and investments. At various times during the year, and as of year-end, cash balances held at financial institutions are in excess of federally insured limits. The Organization believes no significant concentration of credit risk exists with respect to these cash balances.

Cash and cash equivalents consist of checking, money market and overnight sweep accounts which are deposited with financial institutions. Investments consist primarily of equities and fixed-income funds. Although the market value of investments is subject to fluctuations on a day-to-day basis, management believes the current investment strategy is prudent for the long-term welfare of the Organization.

In addition, the Organization receives substantial support and revenue from individuals, businesses and governmental entities in the Central Florida area. The financial strength of the Organization is therefore, contingent upon these individuals, businesses and governmental entities, which may be tied to the economy of Central Florida.

Notes to Consolidated Financial Statements (In Thousands)

Note 12. Liquidity and Availability of Resources

As of December 31, 2023 and 2022, the following reflects the Organization's financial assets, reduced by amounts not available for general use because of contractual or donor-imposed restrictions and board designations, within one year of December 31, 2023 and 2022:

	2023	2022	
Financial assets, at year-end:			
Cash and cash equivalents	\$ 7,763	\$ 10,786	
Cash and cash equivalents restricted for investment			
in property and equipment	-	1	
Investments	15,462	12,464	
Pledges and grants receivable, net	3,057	2,805	
Accounts receivable, net (included in prepaid expenses			
and other assets)	1,178	867	
Less those unavailable for general expenditures within			
one year, due to:			
Contractual or donor-imposed restrictions:			
Restricted by donors for investment in property and			
equipment, and favorable term leases	(3,423)	(2,581)	
Restricted by donors with purpose restrictions	(446)	(714)	
Restricted by donors in perpetuity	(472)	(447)	
Board designations:			
Board designated endowment	(1,000)	-	
Financial assets available to meet cash needs for general			
expenditures within one year	\$ 22,119	\$ 23,181	

The Organization's goal is generally to maintain financial assets to meet approximately 90 days of operating expenses (approximately \$12.4 million). As part of its liquidity plan, excess cash is invested in short-term investments, including money market accounts. Included in the financial assets available to meet cash needs for general expenditures within one year as of December 31, 2023 and 2022, is \$7,210 and \$8,137, respectively, of cash and cash equivalents and investments held at the Foundation.

Note 13. Retirement Benefit Plan

The Organization participates in a defined contribution pension plan organized under Section 403(b) of the Internal Revenue Code. This plan is administered by a separate corporation, the YMCA Retirement Fund, and covers all full-time employees upon completion of two years of service and all part-time employees after they have worked 1,000 hours in each of their two years of service. The Organization funded its contributions at an amount equal to 8% of eligible compensation. Contributions are made on a monthly basis and amounted to \$917 and \$919 during the years ended December 31, 2023 and 2022, respectively.

Notes to Consolidated Financial Statements (In Thousands)

Note 14. Related-Party Transactions and Conflict-of-Interest Policy

In the ordinary course of business, the Organization enters into transactions with other organizations that have individuals who serve on the Organization's Board of Directors. These transactions are made at arm's length and include the following:

	 2023		2022	
Program fees	\$ 3,859	\$	2,537	
Facility rental fees	44		48	
Contract services	209		21	
Rent and utilities	133		371	
Advertising agency	21		10	
Legal	67		27	
Insurance	_		7	

Other business transactions conducted during the years ended December 31, 2023 and 2022, with members of the Organization's Board of Directors, or companies for which they are affiliated, include deposits and investments held with certain financial institution totaling \$0 and \$3,607 as of December 31, 2023 and 2022, respectively.

It is the policy of the Organization that all officers, directors and committee members shall avoid any conflict between their own individual interests and the interests of the Organization. Included among the Organization's board members and officers are volunteers from the financial and civic community who provide valuable assistance to the Organization in the development of policies and programs. The Organization has a conflict-of-interest policy, whereby, board and committee members must advise the Board of Directors of any direct or indirect interest in any transaction or relationship with the Organization and not participate in discussions and decisions regarding any action affecting their individual, professional or business interests.

Note 15. Paycheck Protection Program

The Paycheck Protection Program (PPP), established as part of the Coronavirus Aid, Relief, and Economic Securities Act (CARES Act), provided for loans to qualifying businesses for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying business. Under the terms of the PPP, loans and accrued interest are forgivable as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits and other qualifying expenses.

In March 2021, the Association received a loan in the amount of \$5,371 under the PPP. On March 22, 2023, the Association received notification from the Small Business Administration (SBA) that \$4,087 of this loan was forgiven. The remaining loan balance is due in monthly principal and interest installments of \$22 (beginning on April 29, 2023) with a loan maturity of March 30, 2026. Interest is fixed at 1%.

In April 2021, the YMCA Childcare received a loan in the amount of \$1,042 under the PPP. On September 23, 2022, the YMCA Childcare received notification from the SBA that \$895 of this loan was forgiven. The remaining loan balance is due in monthly principal and interest installments of \$3 (beginning on December 1, 2022) with a loan maturity of April 12, 2026. Interest is fixed at 1%.

Notes to Consolidated Financial Statements (In Thousands)

Note 15. Paycheck Protection Program (Continued)

The Association and YMCA Childcare elected to account for these loans as a conditional contribution under ASC Subtopic 958-605. As such, during the year ended December 31, 2023, \$4,087 was forgiven by the SBA for the Association and has been recognized in grant and contract revenues in the accompanying consolidated statements of activities. During the year ended December 31, 2022, \$895 was forgiven by the SBA for the YMCA Childcare and has been recognized in grant and contract revenues in the accompanying consolidated statements of activities. The remaining principal balance for the Association and YMCA Childcare of \$1,232 and \$5,515 is included in refundable advances in the accompanying consolidated statements of financial position as of December 31, 2023 and 2022, respectively.

The SBA may audit whether the Organization qualified for the PPP loans and met the conditions necessary for forgiveness of the loans for up to six years after it forgave the loans. Therefore, it is possible that the Organization may have to repay an amount previously forgiven by the SBA.